

WLT CLIENT CONFERENCE 2007

WLT Client Conference 2007 is just around the corner, so get your registrations in today! This year's conference is packed full of events and information. Conference attendees will have the opportunity to participate in free system training sessions where WLT will present the great features that have been added to our systems throughout the past year. We will also introduce our plans for the coming year. Clients will have an opportunity to meet and provide input on the direction of the continued development of the WLT systems based on a group consensus. For the Wednesday evening welcome reception and Thursday evening dinner gala, entertainment will be provided. This year's conference will be both fun and informative!

The conference will be hosted at the Sheraton Sand Key Resort located in Clearwater Beach, Florida, October 10 through 12, 2007. The Sheraton is offering

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conference attendees a special daily room rate of \$179.00 for single/double occupancy. Both "Pre" and "Post" conference accommodations may be secured on a space available basis at the conference rate. In order to receive the group-negotiated rate, please call the Sheraton's reservations department at (800) 456-7263 and let them know you will be attending WLT Client Conference 2007. Reservation requests may also be faxed to (727) 596-1116 or made online at www.sheratonsandkey.com through the reservations link. Overflow accommodations will be available across the street at the Marriott Suites Clearwater Beach on Sand Key. You may contact them at (888) 303-4428 and let them know that you are attending WLT Client Conference 2007.

WLT will be sponsoring the conference registration for up to two participants per Client. These participants will be able to attend training sessions, entertainment activities, and conference presentations, all at no cost. Additional participants are invited to attend for a nominal fee. You can obtain a Client registration form by contacting WLT at (877) 807-4730 or by logging onto WLT's News & Events web page (www.wltsoftware.com/newsite/wltnews.html).

System Training

Prior to the conference, WLT will host system training sessions at our corporate headquarters in Clearwater, Florida, on Monday and Tuesday, October 8th and 9th. Training sessions will cover reviews for **MediClaims**, **MediWeb**, and **CompClaims**. Make the most of your visit to Clearwater and take advantage of these informative training sessions.

Pre-Conference Activities – Sightseeing & Golf Tournament

On Wednesday, October 10th, WLT is offering a choice of outings to conference attendees as an enjoyable break between the trainings and the conference kick-off. You can join either a sightseeing excursion to John's Pass Village and Boardwalk, or a Golf Tournament at the Belleview Biltmore Golf Club.

Take a break and enjoy an afternoon of shopping & sightseeing at John's Pass Village and Boardwalk. We'll meet up in the lobby of the Sheraton between 10:15 am and 10:45 am where buses will take us over to John's Pass. After feasting on lunch at the Friendly Fisherman Seafood Restaurant, you'll have a choice of a Dolphin Watch/Nature Cruise or perusing the many unique shops at John's Pass.

Test your skills on the greens of the Belleview Biltmore Golf Club. Whether you're a pro or a beginner, the golf tournament on Wednesday morning will be great fun for all. We'll meet in the hotel lobby at 8:00 am where transportation will be provided. After a round of golf, everyone will enjoy a delicious deli style lunch buffet.

Client Conference

The conference will kick off with a welcome reception aboard the Calypso Queen. On Wednesday, October 10th, conference attendees will be greeted pool side at the Sheraton Sand Key Resort beginning at 4:00 pm. Drinks will be served and everyone will have the opportunity to mingle and get to know one another. Beginning at around 5:00 pm buses will transport everyone to the Calypso Queen for a dinner cruise. The Calypso Queen boasts a Caribbean atmosphere and a freshly-prepared Island Buffet.

Thursday morning, WLT Client Conference 2007 will commence with a continental breakfast immediately followed by a welcome message from WLT's President, Tom Brooks.

Thursday morning will also boast presentations from Bill Younker, Sr. Vice President of Systems Development, and Bill McClure, Chief Operations Officer. The afternoon will present the opportunity for Clients to get together for the Client Roundtables. Both morning and afternoon Breakout Training Sessions are scheduled as part of Thursday's activities. Sessions will be offered for:

- Processing, EDI, and Consumer Driven Healthcare
- Premium Billing & Agent Commissions
- Crystal Reports/Ad Hoc Reporting
- Workers' Compensation/Occupational Accident Processing
- MediWeb – CRM Web Interface

Thursday night will be topped off with dining and entertainment on the beach. The theme for this year's entertainment is the Caribbean and the featured act is the "Caribbean Crew". The musicians are all from the islands, hence their authentic Caribbean sound, and they're well known for their high energy and interactive performances.

The conference will continue Friday morning with a continental breakfast and a review of the items from the Client Roundtable discussions, and will conclude with the conference wrap-up.

Please take advantage of all that this year's conference has to offer. We're looking forward to seeing you at WLT Client Conference 2007!

Got Medi?

MediClaims

WLT's **MediClaims for Windows** system offers a cost-effective, straightforward and efficient approach to claims administration. **MediClaims'** processing and editing capabilities encompass a wide range of claim functions, from standard Medical, Dental, Vision and Prescription Drug to FSA, HSA, HRA, COBRA, Disability and HMO Capitation.

We strive to keep the **MediClaims for Windows** system the best in the industry, and we are always looking for ways to enhance the system even further. We recently rolled out a new Work Flow Processing feature that allows you to assign tasks to your processors, and supervisors can monitor the status of those tasks from one central location while easily re-distributing the work load when necessary. Our Consumer Driven Healthcare module includes Flexible Spending Accounts, Health Reimbursement Arrangements, and Health Savings Accounts, all with automatic integration within the regular claims processing engine, flexible contribution scheduling, and extensive reporting. The security system has

also been enhanced to allow you to define security requirements field by field in all maintenance programs.

CompClaims

WLT's **CompClaims for Windows** system was developed with the understanding that every user has his own unique needs and requirements. WLT's system offers not only the flexibility to meet the different needs of each user, but the adaptability to meet the changes and trends in the Health and Workers' Compensation Benefits industry as well. We are currently expanding our selection of state-specific reporting features, as well as the national standards already supported. We are also in the process of enhancing our security system even further by allowing you to define security requirements field by field in all maintenance programs.

MediWeb

MediWeb is a Customer Relationship Management (CRM) product that also helps reduce operational inefficiencies within your organization. Integrate your Employers, Providers, Members, Brokers, Stop Loss Carriers, and Cost Containment information directly into the Electronic Health Plan Record (EHPR).

By giving employers, employees, and providers access to your MediWeb site, they can easily get eligibility and claim status information 24 hours a day, reducing your customer service call volume. MediWeb can be linked to your company's existing web site, or we can design a custom web site for you!

MediCard

Compatible with most of your local banks, MediCard can be used for Healthcare Savings Accounts (HSAs), Healthcare Reimbursement Accounts (HRAs), Flexible Spending Accounts (FSAs), or Payroll. MediCard gives you the ability to automatically settle medical bills at the checkout counter. Our system is the ONLY real-time adjudication, payment advice, and claim settlement system providing members with the industry's first check-in to check-out healthcare ID and benefits card.

MediScan

If your goal is to achieve higher rates of claim autoadjudication, let our MediScan service work for you. Simply scan your CMS-1500, Dental, and UB-04 claims in your office, or we can do it for you. Upload the image file through your MediScan portal, and your 837 claim file will be ready to import by the next business day. Images of the original claim forms are automatically stored for each member. By scanning your claims to create an 837 import file, more claims are adjudicated automatically by the system, requiring less manual intervention by your claims processing staff.

MediFax

How many incoming customer service calls are

from providers who are verifying eligibility or claim status? Direct them to your MediFax service, where they simply enter their TIN (or NPI) and identify their patient. Within minutes, they will receive a fax listing the patient's eligibility as well as the status of claims recently processed for that TIN. By automating your inbound provider calls with MediFax, you can free up support staff to dedicate more time and energy to the most important aspects of your business, the customer and the bottom line.

MediEFT

The Electronic Fund Transfer (EFT) Module interfaces with your check printing procedure. If the payee has been set up for EFT, an electronic record (in a standard NACHA format) is automatically created and transmitted to the bank, instead of a paper check. Transmitting electronic payments can significantly reduce your check printing costs, not to mention the convenience for the payees to have payments immediately credited to their accounts. The EFT Module can also interface with premium billing so that if the premium fund is set up for EFT, an electronic request is automatically submitted to the bank to satisfy premiums.

MediDR

Is your network support staff prepared for a disaster? Disaster can strike anywhere, at any time. MediDR is a Disaster Recovery system that utilizes the MediWeb connection to transfer and store your data files on the WLT backup server. Each night, the Medi data is backed up and zipped in a file folder on your server. The zipped file folder is then copied to one of our secure backup servers. These servers hold the previous seven days of Medi data on a RAID disk drive. "Standby" **MediClaims** and **CompClaims** systems are always available for use so that in the event of a disaster, the data can be loaded onto the standby system for use within 48 hours. We will have you up and running as soon as possible to minimize your loss of production.

MediQuote

MediQuote has contracted with preferred reinsurance carriers and MGUs to help bring you competitive stop loss pricing. Using MediQuote is easy – simply fill out ONE form with group specific information, attach applicable reports or other documents and we'll do the rest! We will return a variety of quote options and allow you to choose the option that best fits your clients' needs.

MediModel

MediModel is an online benefit plan modeling and reporting tool. Plan modeling made simple! Renewals are made easier with a real-time analysis of the previous year claims data. Would you like to know the impact of changing the deductible from \$500 to \$2000?

Copay change? Coinsurance change? Now you can see the answer with MediModel and show your clients the analysis of each!

MediPoint

Streamline your case management procedures with our thorough MediPoint service. Our experienced case managers and nursing staff will log your precertifications into MediPoint, along with approval/denial information, which automatically adds it to your **MediClaims** system. Specified diagnoses can be flagged to generate Trigger Diagnosis Reports, which are delivered automatically to you. All case management review and reporting is thoroughly documented in the patient's Electronic Health Plan Record (EHPR).

MediPoint can also help you provide structured, specific follow-up programs such as "Healthy Babies" and "Diet Wars". Additionally, employer on-site clinics can be established. Statistics have shown that employers with on-site clinics have reduced their medical costs substantially, and employees with easy access to health care are more likely to use these services, resulting in a healthier work force. Reduced medical costs and a healthier work force are a win-win combination!

MediEDI

MediWeb has an integrated EDI routing system that allows you to upload eligibility and accumulator data, and download claims, provider files, and more to and from your PPO/PBM. These processes can be real-time, automated, instantaneous, or scheduled, depending on the trading partner. Is your preferred PPO not on our current list of vendors? No problem! We are constantly working with new trading partners and expanding our offerings, and we will be more than happy to work with any trading partner you choose.

Medi BackOffice

Our Medi BackOffice service is the perfect solution for you if you find yourself short staffed or if you have a temporary backlog. Our professional staff can help you enter enrollment information or even process claims for you. Any service that you provide to your clients, we can help you keep up to date.

COMING SOON!

MediNPI

When usage of the NPI became effective earlier this year, it was heralded as the national standard solution to the problem faced by most payers and plans: too many different identification numbers used by too many different entities. Now that providers have one national identification number used by all payers and plans, how do you clean up your database to reflect the new NPI and consolidate old legacy numbers? Let our MediNPI service



help you! Using name normalizations, key word search-and-replace, multiple parsing routines, facility finders, address verification and reformation, we'll analyze your provider database (comparing it to the national registry provided by the federal government) and we'll scrub the data for you.

PRESIDENT'S MESSAGE

This year continues to be another challenging year for many TPAs and nearly all types of Health Plans. Continuing advancements in both automation and integration are two solutions available through WLT that will help you reduce costs and improve operational efficiency.

MediWeb and the complimentary suite of internet-based MediModules, working in conjunction with the automated functionality of **MediClaims** and **CompClaims**, have allowed WLT Clients to streamline and automate many aspects of their respective operations and reduce overall operating costs. This is being done while a higher level of technology and a more automated level of service are being provided to all aspects of the Clients' operations.

Advancements made through new development and further integration have also allowed many WLT Clients to be able to eliminate third party vendors and effectively use us as a single source solution provider

for all claims processing and administrative needs.

WLT strives to continually offer you new products and services that will provide opportunities for your organization to remain competitive and profitable. For more information on what is available now, as well as what we have planned for release soon, please feel free to contact us at any time. Our Clients are our future and we always welcome the opportunity to speak with you.

CALENDAR OF EVENTS

October 10 – 12, 2007 – Join us for our annual Client Conference in Clearwater Beach, Florida. In addition to the many presentations and breakout training sessions scheduled, you can visit the booths of our Business Partners to obtain additional information about the services and products that they offer.

October 29 – November 1, 2007 – Stop by and visit us at booth 236 at SIIA's 27th Annual National Educational Conference & Expo. We look forward to participating in this exciting event and we hope to see you there.

Reminder – WLT will be closed in observance of the following holidays:

Thanksgiving – November 22 & November 23, 2007

Christmas – December 25 & December 26, 2007

New Year's – January 1, 2008



OnLine is published quarterly by *WLT Software*®. WLT specializes in the development and servicing of fully integrated systems and data for insurance claims administrators. WLT provides systems and data for the administration of employee benefit plans, workers' compensation, managed care, flexible benefits, claims editing/unbundling, bill review, premium billing, 24-hour coverage, long- and short-term disability, HIPAA, and COBRA.

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